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## AMENDMENTS TO THE CLAIMS

This listing of claims will replace all prior versions, and listings, of claims in the application:

## Listing of Claims:

- 1. (Original). A method of differentiating a mammalian bone marrow cell into an endocrine hormone-producing cell, the method comprising the steps of:
  - providing the bone marrow cell; (A)
- first culturing the bone marrow cell in a low-glucose medium **(B)** comprising DMSO; and
- then culturing the bone marrow cell in a high-glucose medium (C) comprising serum under appropriate conditions and for a sufficient amount of time to promote differentiation of the cell into an endocrine hormone-producing cell.
- 2. (Original). The method of claim 1, wherein the bone marrow cell is a rodent cell.
  - 3. (Original). The method of claim 2, wherein the rodent cell is a rat cell.
- 4. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces insulin.
- 5. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces glucagon.
- 6. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces somatostatin.
- 7. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces pancreatic polypeptide.

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- 8. (Original). The method of claim 1, wherein the low-glucose medium contains glucose at a concentration of about 5.5 mM.
- 9 10. (Original). The method of claim 1, wherein the high-glucose medium contains glucose at a concentration of about 25 mM.
- 10 17. (Original). The method of claim 1, wherein the high-glucose medium comprises DMEM and fetal bovine serum.
- 11 18. (Original). The method of claim 10 17, wherein the bone marrow cell is cultured in the high-glucose medium for approximately seven days.
- 12 19. (Original). An endocrine hormone-producing cell made according to the method of claim 1.
  - 13 20. (Original). A method comprising the steps of:
    - providing a subject having a damaged pancreas; and (A)
    - administering to the subject at least one bone marrow cell. (B)
- 14 21. (Original). The method of claim 13 20, wherein the damaged pancreas has fewer islet cells than a non-damaged pancreas.
  - 15 22. (Original). The method of claim 13 20, wherein the subject is a mammal.
  - 16 23. (Original). The method of claim 15 22, wherein the mammal is a rodent.
- (Original). The method of claim 13 20, wherein the subject has <u>17</u> 24. hyperglycemia caused by diabetes.

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- 18 25. (Original). The method of claim 17 24, wherein administering to the subject at least one bone marrow cell reduces the hyperglycemia in the subject.
- 19 26. (Original). The method of claim 17 24, wherein administering to the subject at least one bone marrow cell increases insulin levels in the subject.
- 20 27. (Original). A method for reversing hyperglycemia in a mammal having diabetes, the method comprising the steps of:
  - (A) providing a mammal having hyperglycemia incident to diabetes;
- (B) administering to the mammal a dose of endocrine hormoneproducing cells sufficient to reduce the hyperglycemia in the mammal, the hormoneproducing cells being made according to a method comprising the steps of:

first culturing bone marrow cells in a low-glucose medium comprising DMSO; and

then culturing the bone marrow cells in a high-glucose medium comprising serum under appropriate conditions and for a sufficient amount of time to promote differentiation of the cells into endocrine hormone-producing cells.

- 21 28. (Original). The method of claim 20 27, wherein the bone marrow cells are derived from a mammal.
  - 22 29. (Original). The method of claim 21 28, wherein the mammal is a rat.
- 23 30. (Original). The method of claim 21 28, wherein the mammal is a human being.
- 24 31. (Original). The method of claim 20 27, wherein the endocrine hormone-producing cells produce insulin.
  - 25 32. (Original). The method of claim 20 27, wherein the endocrine hormone-

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producing cells produce glucagon.

26 33. (Original). The method of claim 20 27, wherein the endocrine hormone-producing cells produce somatostatin.

27 34. (Original). The method of claim 20 27, wherein the endocrine hormone-producing cells produce pancreatic polypeptide.